

California Department of Insurance  
Financial Analysis Division  
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Life and Disability Insurers  
Assets, Liabilities, and Capital & Surplus  
California Direct Business  
As of 12/31/1999

COMPANY NAME: LAFAYETTE LIFE INS CO  
NAIC No.: 65242  
STATE of DOMICILE: IN  
CONTACT PERSON: THOMAS K GROSS  
ADDRESS: PO BOX 7007  
LAFAYETTE, IN 47903-7007  
PHONE: (765)-477-3202

Total Assets:	1,017,616,341
Total Liabilities:	954,479,763
Capital & Surplus:	63,136,578
CA - Life & Annuity Direct Premiums:	14,884,367
CA - Life & Annuity Benefits Paid:	8,082,939
CA - Accident & Health Premiums Earned:	657,652
CA - Accident & Health Direct Premiums:	634,179
CA - Accident & Health Benefits Incurred:	1,930,180

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COMPANY NAME: LIBERTY BANKERS LIFE INS CO  
NAIC No.: 68543  
STATE of DOMICILE: WI  
CONTACT PERSON: DEREK J METCALF  
ADDRESS: 500 W BROWN DEER RD, STE 220  
MILWAUKEE, WI 53217  
PHONE: (414)-540-0628-0326

Total Assets:	82,833,539
Total Liabilities:	68,126,624
Capital & Surplus:	14,706,915
CA - Life & Annuity Direct Premiums:	267,518
CA - Life & Annuity Benefits Paid:	0
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: LIBERTY LIFE ASSUR CO OF BOSTON  
NAIC No.: 65315  
STATE of DOMICILE: MA  
CONTACT PERSON: DAVID RICHARD THURSTON  
ADDRESS: 100 LIBERTY WAY  
DOVER, NH 03820  
PHONE: (603)-749-2600-3506

Total Assets:	5,308,418,936
Total Liabilities:	5,166,516,962
Capital & Surplus:	141,901,974
CA - Life & Annuity Direct Premiums:	13,334,137
CA - Life & Annuity Benefits Paid:	19,371,437
CA - Accident & Health Premiums Earned:	66,962,245
CA - Accident & Health Direct Premiums:	68,109,644
CA - Accident & Health Benefits Incurred:	34,244,315

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COMPANY NAME: LIBERTY LIFE INS CO  
NAIC No.: 65323  
STATE of DOMICILE: SC  
CONTACT PERSON: DAVID E.CASTLEBURY  
ADDRESS: PO BOX 789  
GREENVILLE, SC 29602-0789  
PHONE: (864)-609-8338

Total Assets:	1,366,619,270
Total Liabilities:	1,226,467,019
Capital & Surplus:	140,152,251
CA - Life & Annuity Direct Premiums:	2,311,287
CA - Life & Annuity Benefits Paid:	1,524,090
CA - Accident & Health Premiums Earned:	18,640,557
CA - Accident & Health Direct Premiums:	18,833,868
CA - Accident & Health Benefits Incurred:	3,613,497

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COMPANY NAME: LIBERTY NATL LIFE INS CO  
NAIC No.: 65331  
STATE of DOMICILE: AL  
CONTACT PERSON: JAMES L MAYTON JR  
ADDRESS: PO BOX 2612  
BIRMINGHAM, AL 35202  
PHONE: (205)-325-2722

Total Assets:	3,412,342,928
Total Liabilities:	3,097,976,385
Capital & Surplus:	314,366,543
CA - Life & Annuity Direct Premiums:	4,960,272
CA - Life & Annuity Benefits Paid:	934,702
CA - Accident & Health Premiums Earned:	69,998
CA - Accident & Health Direct Premiums:	70,069
CA - Accident & Health Benefits Incurred:	147,086

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COMPANY NAME: LIFE INS CO OF NORTH AMERICA  
NAIC No.: 65498  
STATE of DOMICILE: PA  
CONTACT PERSON: RICHARD EDWARD BIELAK  
ADDRESS: 900 COTTAGE GROVE ROAD, S-360  
HARTFORD, CT 06152-2360  
PHONE: (860)-726-6000-7234

Total Assets:	5,084,692,517
Total Liabilities:	4,563,869,224
Capital & Surplus:	520,823,293
CA - Life & Annuity Direct Premiums:	126,533,477
CA - Life & Annuity Benefits Paid:	66,937,493
CA - Accident & Health Premiums Earned:	136,077,645
CA - Accident & Health Direct Premiums:	136,077,645
CA - Accident & Health Benefits Incurred:	93,523,565

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COMPANY NAME: LIFE INS CO OF THE SOUTHWEST  
NAIC No.: 65528  
STATE of DOMICILE: TX  
CONTACT PERSON: JOHN HENRY ROGERS JR  
ADDRESS: PO BOX 569080  
DALLAS, TX 75356-9080  
PHONE: (214)-638-7100

Total Assets:	2,355,718,902
Total Liabilities:	2,232,463,321
Capital & Surplus:	123,255,581
CA - Life & Annuity Direct Premiums:	84,749,293
CA - Life & Annuity Benefits Paid:	67,846,576
CA - Accident & Health Premiums Earned:	2,222
CA - Accident & Health Direct Premiums:	2,222
CA - Accident & Health Benefits Incurred:	6,934

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COMPANY NAME: LIFE INVESTORS INS CO OF AMER  
NAIC No.: 64130  
STATE of DOMICILE: IA  
CONTACT PERSON: PAUL BEN NARDINI  
ADDRESS: 4333 EDGEWOOD ROAD NE  
CEDAR RAPIDS, IA 52499-  
PHONE: (319)-398-8790

Total Assets:	7,374,990,312
Total Liabilities:	6,777,765,509
Capital & Surplus:	597,224,803
CA - Life & Annuity Direct Premiums:	35,572,820
CA - Life & Annuity Benefits Paid:	127,566,226
CA - Accident & Health Premiums Earned:	21,174,927
CA - Accident & Health Direct Premiums:	21,494,344
CA - Accident & Health Benefits Incurred:	18,169,510

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COMPANY NAME: LIFE OF BOSTON INS CO  
NAIC No.: 65927  
STATE of DOMICILE: IL  
CONTACT PERSON: LARRY R SCHUNEMAN  
ADDRESS: 4343 E CAMELBACK ROAD  
PHOENIX, AZ 85018-  
PHONE: (602)-957-1650

Total Assets:	373,633,258
Total Liabilities:	327,436,718
Capital & Surplus:	46,196,540
CA - Life & Annuity Direct Premiums:	17,276,444
CA - Life & Annuity Benefits Paid:	6,587,667
CA - Accident & Health Premiums Earned:	3,342
CA - Accident & Health Direct Premiums:	3,342
CA - Accident & Health Benefits Incurred:	1,391

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COMPANY NAME: LIFE REASSURANCE CORP OF AMER  
NAIC No.: 82627  
STATE of DOMICILE: CT  
CONTACT PERSON: DOUGLAS GERARD WINK  
ADDRESS: 969 HIGH RIDGE RD  
STAMFORD, CT 06905  
PHONE: (203)-321-3253

Total Assets:	3,690,211,787
Total Liabilities:	3,270,696,016
Capital & Surplus:	419,515,771
CA - Life & Annuity Direct Premiums:	0
CA - Life & Annuity Benefits Paid:	67,198
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: LIFEGUARD LIFE INS CO  
NAIC No.: 73008  
STATE of DOMICILE: CA  
CONTACT PERSON: BILL ROHDE  
ADDRESS: PO BOX 5506  
SAN JOSE, CA 95150-5506  
PHONE: (408)-432-3789

Total Assets:	17,342,861
Total Liabilities:	4,579,572
Capital & Surplus:	12,763,289
CA - Life & Annuity Direct Premiums:	0
CA - Life & Annuity Benefits Paid:	0
CA - Accident & Health Premiums Earned:	16,625,131
CA - Accident & Health Direct Premiums:	15,223,162
CA - Accident & Health Benefits Incurred:	13,371,808

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COMPANY NAME: LIFEUSA INS CO  
NAIC No.: 92509  
STATE of DOMICILE: MN  
CONTACT PERSON: THOMAS HOWARD MADDEN  
ADDRESS: PO BOX 59060  
MINNEAPOLIS, MN 55426-1191  
PHONE: (612)-347-6606

Total Assets:	2,578,930,808
Total Liabilities:	2,443,527,028
Capital & Surplus:	135,403,781
CA - Life & Annuity Direct Premiums:	151,079,128
CA - Life & Annuity Benefits Paid:	69,442,330
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

=====

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As of 12/31/1999

COMPANY NAME: LINCOLN BENEFIT LIFE CO

NAIC No.: 65595

STATE of DOMICILE: NE

CONTACT PERSON: LYNN CIRRINCIONE

ADDRESS: 3075 SANDERS ROAD, SUITE H1A  
NORTHBROOK, IL 60062-7127

PHONE: (847)-402-3029

Total Assets:	1,619,195,514
Total Liabilities:	1,465,563,911
Capital & Surplus:	153,631,603
CA - Life & Annuity Direct Premiums:	173,318,865
CA - Life & Annuity Benefits Paid:	113,149,910
CA - Accident & Health Premiums Earned:	952,406
CA - Accident & Health Direct Premiums:	1,177,060
CA - Accident & Health Benefits Incurred:	98,187

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COMPANY NAME: LINCOLN MEMORIAL LIFE INS CO

NAIC No.: 69833

STATE of DOMICILE: TX

CONTACT PERSON: LJ CAPPLEMAN

ADDRESS: PO BOX 160050  
AUSTIN, TX 78716-0050

PHONE: (800)-283-8840

Total Assets:	167,046,437
Total Liabilities:	154,092,632
Capital & Surplus:	12,953,805
CA - Life & Annuity Direct Premiums:	134,235
CA - Life & Annuity Benefits Paid:	0
CA - Accident & Health Premiums Earned:	11,599
CA - Accident & Health Direct Premiums:	44,213
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: LINCOLN MUT LIFE INS CO

NAIC No.: 65668

STATE of DOMICILE: NE

CONTACT PERSON: RICHARD D SONDAY

ADDRESS: PO BOX 82448  
LINCOLN, NE 68501

PHONE: (402)-423-7191

Total Assets:	136,893,242
Total Liabilities:	117,321,958
Capital & Surplus:	19,571,284
CA - Life & Annuity Direct Premiums:	157,890
CA - Life & Annuity Benefits Paid:	543,822
CA - Accident & Health Premiums Earned:	21
CA - Accident & Health Direct Premiums:	20
CA - Accident & Health Benefits Incurred:	0

=====

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=====

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California Direct Business  
As of 12/31/1999

COMPANY NAME: LINCOLN NATL LIFE INS CO  
NAIC No.: 65676  
STATE of DOMICILE: IN  
CONTACT PERSON: MICHELLE LYNNE BYRDE  
ADDRESS: 1300 S CLINTON ST  
FORT WAYNE, IN 46802  
PHONE: (219)-455-1613

Total Assets:	79,064,703,723
Total Liabilities:	76,538,240,182
Capital & Surplus:	2,526,463,541
CA - Life & Annuity Direct Premiums:	935,634,956
CA - Life & Annuity Benefits Paid:	1,071,197,902
CA - Accident & Health Premiums Earned:	6,610,812
CA - Accident & Health Direct Premiums:	6,843,115
CA - Accident & Health Benefits Incurred:	10,176,346

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COMPANY NAME: LINCOLN NATL REASSUR CO  
NAIC No.: 97039  
STATE of DOMICILE: IN  
CONTACT PERSON: MARK D LEMON  
ADDRESS: PO BOX 7808  
FORT WAYNE, IN 46801-7808  
PHONE: (219)-455-4535

Total Assets:	936,244,359
Total Liabilities:	875,868,587
Capital & Surplus:	60,375,772
CA - Life & Annuity Direct Premiums:	2,994,134
CA - Life & Annuity Benefits Paid:	1,914,083
CA - Accident & Health Premiums Earned:	3,055,071
CA - Accident & Health Direct Premiums:	2,953,336
CA - Accident & Health Benefits Incurred:	1,141,016

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COMPANY NAME: LONDON LIFE REIN CO  
NAIC No.: 76694  
STATE of DOMICILE: PA  
CONTACT PERSON: RAYMOND HAZEL  
ADDRESS: P O BOX 1120  
BLUE BELL, PA 19422  
PHONE: (215)-542-7200

Total Assets:	456,805,328
Total Liabilities:	398,427,039
Capital & Surplus:	58,378,289
CA - Life & Annuity Direct Premiums:	0
CA - Life & Annuity Benefits Paid:	0
CA - Accident & Health Premiums Earned:	287,810
CA - Accident & Health Direct Premiums:	349,252
CA - Accident & Health Benefits Incurred:	184,301

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COMPANY NAME: LONDON PACIFIC LIFE & ANNUITY CO  
NAIC No.: 68934  
STATE of DOMICILE: NC  
CONTACT PERSON: AILEEN K CELENTANO  
ADDRESS: 3109 POPLARWOOD COURT STE 108  
RALEIGH, NC 27604  
PHONE: (919)-981-2730

Total Assets:	1,716,347,206
Total Liabilities:	1,549,646,383
Capital & Surplus:	166,700,823
CA - Life & Annuity Direct Premiums:	52,112,081
CA - Life & Annuity Benefits Paid:	29,310,296
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: LOYAL AMERICAN LIFE INS CO  
NAIC No.: 65722  
STATE of DOMICILE: OH  
CONTACT PERSON: STEVEN A. LEVINE  
ADDRESS: PO BOX 5418  
CINCINNATI, OH 45201-5418  
PHONE: (513)-421-2200

Total Assets:	310,316,512
Total Liabilities:	235,933,481
Capital & Surplus:	74,383,030
CA - Life & Annuity Direct Premiums:	361,662
CA - Life & Annuity Benefits Paid:	301,897
CA - Accident & Health Premiums Earned:	865,564
CA - Accident & Health Direct Premiums:	856,884
CA - Accident & Health Benefits Incurred:	256,013

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COMPANY NAME: LUTHERAN BROTHERHOOD VAR INS PROD  
NAIC No.: 97721  
STATE of DOMICILE: MN  
CONTACT PERSON: LYNNETTE J STERTZ  
ADDRESS: 625 FOURTH AVE S  
MINNEAPOLIS, MN 55415  
PHONE: (612)-340-8617

Total Assets:	5,469,356,505
Total Liabilities:	5,396,573,232
Capital & Surplus:	72,783,273
CA - Life & Annuity Direct Premiums:	68,278,771
CA - Life & Annuity Benefits Paid:	28,436,345
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: LYNDON LIFE INS CO  
NAIC No.: 88080  
STATE of DOMICILE: MO  
CONTACT PERSON: MARK DOWNAR  
ADDRESS: 520 MARYVILLE CENTRE STE 500  
ST LOUIS, MO 63141-5814  
PHONE: (314)-275-5295

Total Assets:	127,371,456
Total Liabilities:	69,133,054
Capital & Surplus:	58,238,402
CA - Life & Annuity Direct Premiums:	403,379
CA - Life & Annuity Benefits Paid:	203,365
CA - Accident & Health Premiums Earned:	600,851
CA - Accident & Health Direct Premiums:	856,358
CA - Accident & Health Benefits Incurred:	717,284

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